

NOVEMBER 5~7, 2018

WILLIAMSBURG, VA

#VAHIMSS18

Topical Talk

Third Party Risk

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What's the connection between this man and the Second Largest Retailer in the United States?



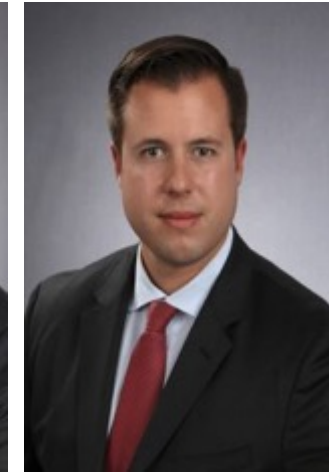
His company cost the retailer Hundreds of Millions of Dollars ... and resulted in the firing of its Entire Executive Leadership Team



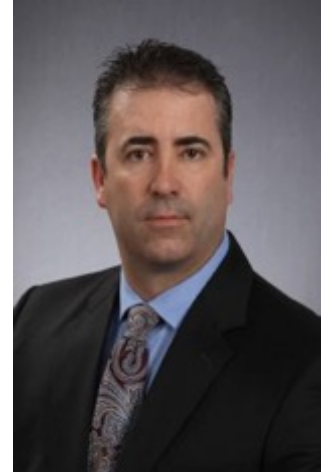
Fazio Mechanical Services - Sharpsburg, PA



Ross E. Fazio
President



Ross A. Fazio
Executive Vice
President



Jeff Rupert
VP Operations





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View Fazio's **Statement on Target Data Breach**

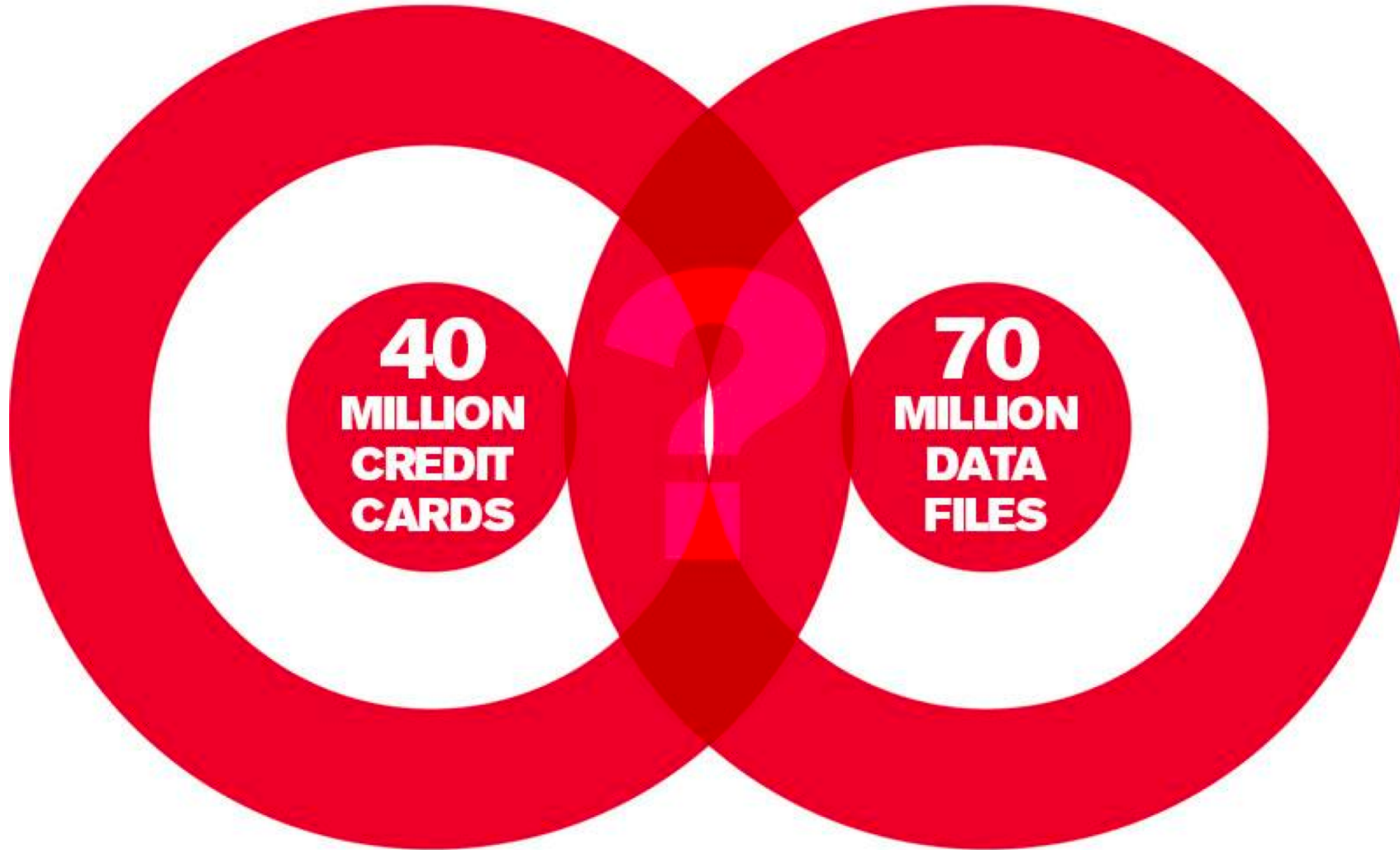
At Fazio Mechanical we have a passion for design, engineering, installation, service and support and all while keeping a focus on saving energy. **Learn more ...**

 **TARGET**

BLACK FRIDAY



Target Stores Data Breach 2013



The Lesson

- It really does matter who your Vendors, Suppliers, Outsources and Service Providers are.....
- Especially if you provide them access to your network
- Especially if you provide them physical access to your premises
- AND ...
- You want to keep your job!

Why is this important to Healthcare?



Unpresented level of BP and IT Outsourcing



Off-Shoring and Global Supply Lines

Offshoring



Acme Inc hires **Acme Inc China** to make stuff for them.

Off-Shoring

- Less than 10% of the iPhone is made in the USA.
- iPhone 7 series alone added \$15.7 billion to the U.S. trade deficit with China last year
- Other manufacturers are worse!



Global Supply Chains

Whether you purchase iPhones or X-RAY machines, the manufacture and supply of these devices is complex and usually global



Industry Challenges

US Healthcare today is highly dependent upon an extensive global chain of:

Vendors
Suppliers
Partners
Outsourcers & Delivery Partners
Researchers
... and other third-parties

Nomenclature

For the sake of argument we'll just call them all

'VENDORS'

Nomenclature

... and the Process

‘TPVRM’

Trump Trade War

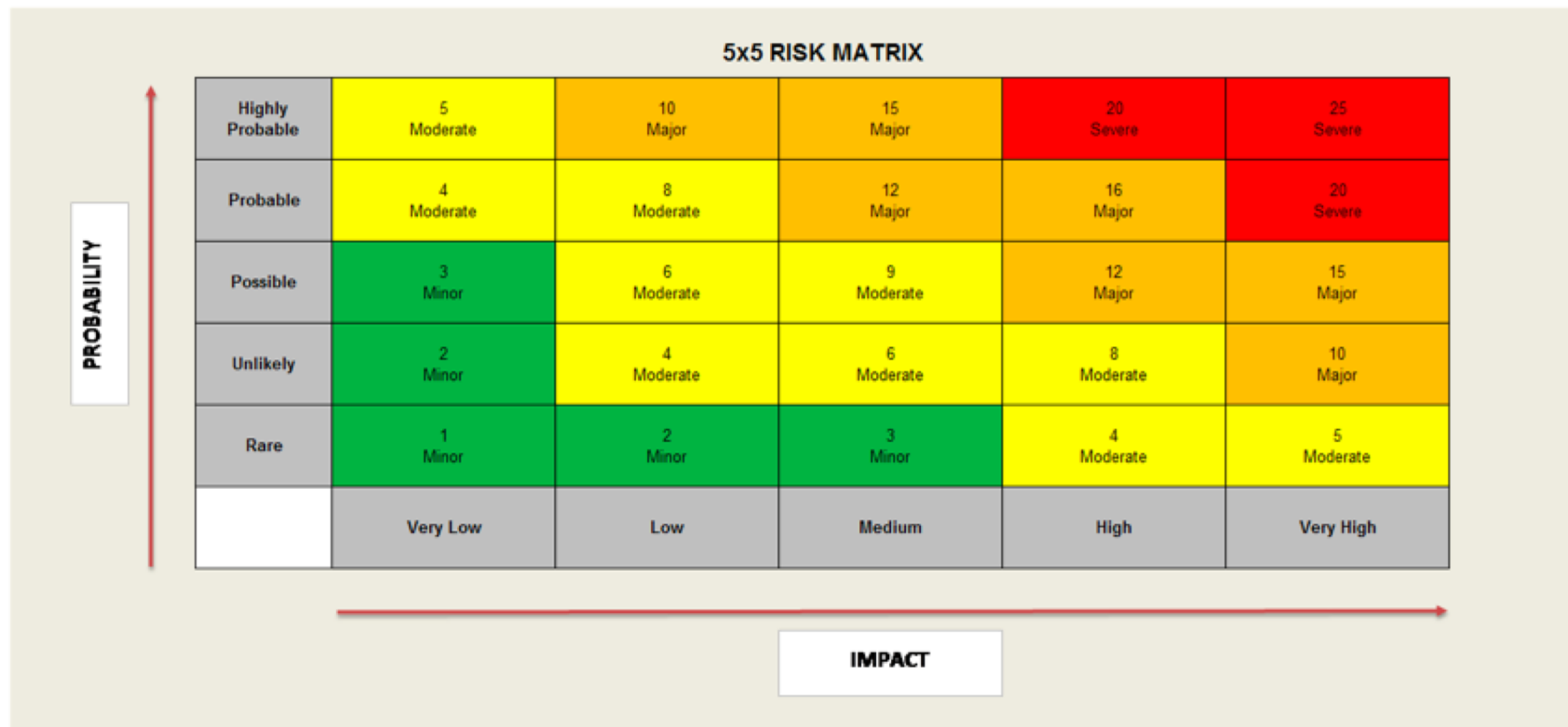
Threatens to introduce risk and cost into
the Global Supply Chain



Why is that important to my hospital?

- Because your vendors have vendors .. And your vendors have their own vendors too!
 - SoFourth Party Vendor Management
 - And....Fifth Party Vendor Management
 - Etc.
- Supply chains are long, complex and global in nature today
- Any interruption in the global supply chain will impact your hospital
- **AVAILABILITY** presents a **RISK**
- Remember that HIPAA requires you to secure the of **Confidentiality**, **Integrity** and **Availability** of Protected Health Information

How many of you perform a regular and ongoing Risk Analysis of each of your vendors?



How many of you even have an up to date and complete list of all of your vendors?

If Not, then YOU SHOULD!

If Not, then YOU SHOULD!
By TOMORROW ideally

Third-Party Risk

A recent Vendor Vulnerability Index research report released by Bomgar, showed that breaches occurring from third parties account for **two-thirds of the total number of reported breaches**. *

Third-Party Risk

The study also found that:

- Only **46%** of US companies said they know the number of log-ins that could be attributed to vendors

Third-Party Risk

The study also found that:

- Less than **51%** enforce policies around third party access

Third-Party Risk

The study also found that:

- **69%** said they definitely or possibly suffered a security breach resulting from vendor access in the past year

Third-Party Risk

The consensus by Security Professionals is that the risk posed by third parties is not only **substantial**, but it is **increasing**.



Board Level Issue

Gartner stated in their June 2017 Magic Quadrant for IT Vendor Risk Management that by 2020, **75% of Fortune Global 500 companies** will treat vendor risk management as a **board-level initiative to mitigate brand and reputation risk.** *

Gartner - Factors to Consider:

- Whether the vendor has custody of, or access to, your sensitive information (PHI, PII, IP)
- Whether the vendor has access to your company's network or physical access to your sites
- Size of the vendor
- Location of the vendor
- Sophistication of the vendor's IT and security teams
- Whether the vendor itself outsources services to **fourth parties**
- The vendor's product or service
- **Regulations**

Here Are Some Questions You Should Ask Yourself



How do you manage Third-Party Risk?

- Do you know how many vendors you have?
- Do you categorize them?
- Does everyone who has access to your PHI sign a BAA - including research, pharma and medical device providers?
- Do you have standardized contract language across vendors?
- Who can sign an agreement or contract with a vendor?
- Are contracts and agreements reviewed by security and risk before acceptance?
- Do your contracts and BAAs provide a provision for you to regularly assess risks in conjunction with the services each vendor provides? How often do you ever exercise that right?
- How many people would it take for you to risk-assess all of your vendors annually?

How to you conduct Third Party Risk Analysis?

- Voluntary vendor risk questionnaire? – What percentage come back complete?
- Do you ever perform any validation?
- Do your vendor assessments or questionnaires meet the **NIST sp800-30** standard required by OCR for Risk Analysis?
- Do any vendors provide you with ISO 27001 certifications or SSAE18-SOC2-Type II attestations (or their equivalent)?
- Do you validate the control objectives in line with your risk objectives?
- How often to perform vendor assessments?

**Let's not kid ourselves, this is a HUGE
Problem for most Covered Entities**

What do we need to do to fix the TPVRM problem?

- Vendor categorization
- Proper Risk Assessments of Vendors that meets OCR guidelines and NIST standards (SP800-30)
- Risk Assessment Process Automation
- Sharing of Vendor Risk Ratings

Fortunately things are changing



New Tools and Approaches to TPVRM now exist

Process Automation

Attempting to calculate every threat * vulnerability and every Likelihood * Potential Impact in spreadsheets takes **WAY Too Long** and is prone to inaccurate out of date information like CVEs.

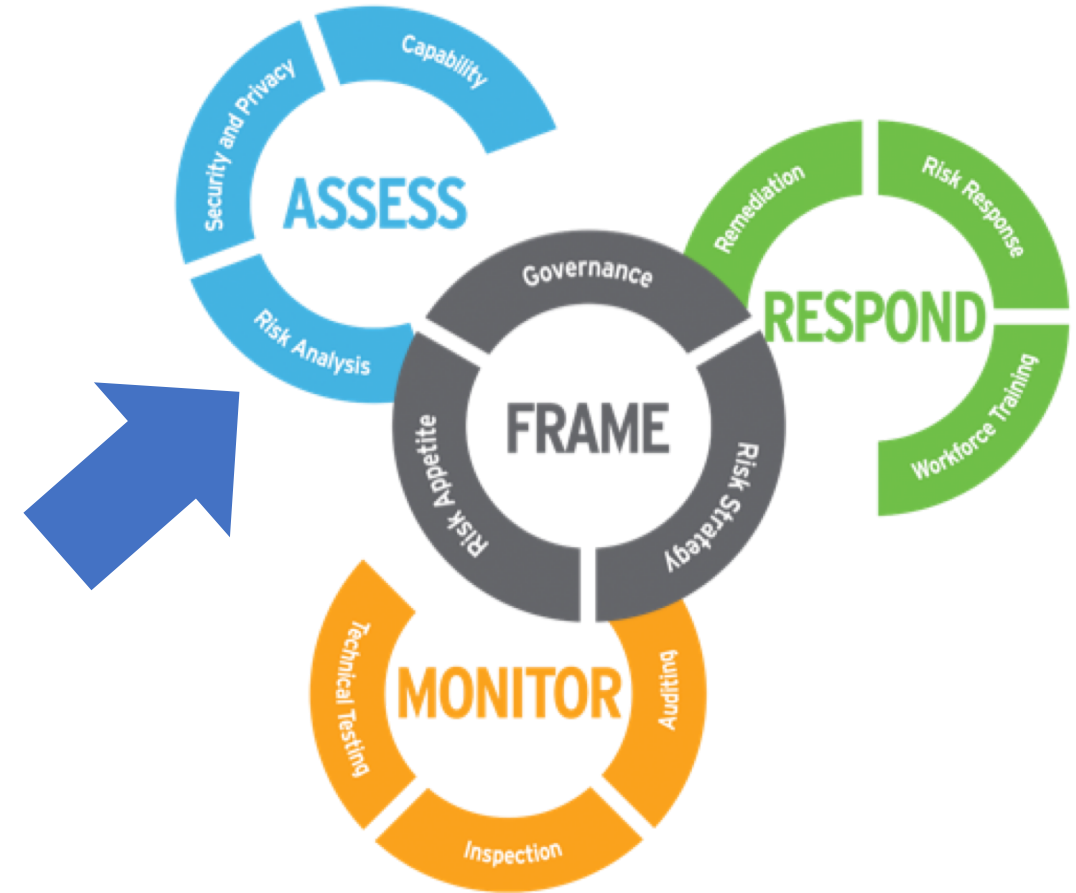
That's why you should be using automated risk assessment tools like IRM Pro to identify and manage HIGH and CRITICAL risks.



NIST Security Framework

OCR recommends that:

- Risk Analysis follow NIST SP 800-30 standards
- Security controls be evaluated against NIST SP 800-53 standards
- Regardless of the security framework you follow



Evidence Sharing Networks

- A relatively new innovation in TPVRM is providing Risk Managers with all of the benefits of the traditional assessment process, but with much less aggravation.
- The advent of Vendor Evidence Sharing Networks is making completed, verified, standard surveys available to organizations while eliminating the tedious time-and-resource consuming process of collecting accurate data from vendors.
- The “**Complete-Once, Share-Many**” model of vendor sharing networks means the burden on vendors is similarly alleviated.
- By greatly reducing the effort required to collect or complete surveys, it means that both first and third parties can spend much less time gathering controls data and much more time on what’s important: working together to decrease control gaps and reduce overall risk.

IRM|Pro™: New Product – TPVRM – early 2019



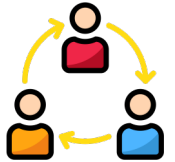
Third-Party Vendor Risk Management

New product to manage the assessment of risk presented by vendors and suppliers



Collaboration

- Assign TPVRM work to internal staff and external vendors
- Monitor progress with work queues, messaging, notifications, reminders



Sole Source of Vendor Risk Information

- Risk ranked vendor and product inventory
- Centralized vendor/product information



IRM|Pro CyberIntelligence™ Dashboards

Monitor and present **vendor risk management progress** with full-featured dashboards & reports



Central library of Assessment Information

- Customer created and standards-based assessments (NIST)
- Assessments filled online by vendors and suppliers



Market-leading Features

- Sole source of Vendors Risk Information
- Send assessments based on risk profile
- Automates the workflow and organizes all the moving pieces



Lets not get caught with our pants down people!



A photograph of a sunset over a mountain range. The sun is a bright white circle in the center of the upper half, surrounded by a red and orange glow. The mountains are silhouetted against the sky. A black rectangular box is centered in the lower half, containing the text 'Thank You' in white.

Thank You